THEPIKECOMPANY

>> The Pike Company, Inc. One Circle Street Rochester, New York 14607

September 5, 2012

Albany Office: 210 Clifton Corporate Parkway Clifton Park, New York 12065 518 371.5900

Hartford Office: 76 Depot Road, PO Box 436 Kensington, Connecticut 06037 860 251.8000

New York City Office: 2 Penn Plaza, Suite 1500 New York, New York 10121 212 292.5135

Syracuse Office: 710 Irving Avenue Syracuse, NY 13210 315 437.3556 Re: 2012 ASC Regional Competition Problem Statement

The Pike Company Committee hereby invites your firm to submit a proposal for Construction Management services.

The project involves construction of a new business and multi use facility located within Region 1 of the United States. The project will include administration offices, educational and training facilities, spaces for demonstration and internal/external assembly, space for physical fitness activities, and the creation of an environment conducive to the administration, staff and guests.

Systems include Structural Steel Framing, Brick Veneer, Plumbing, Mechanical and Electrical systems, and specialized finishes. There are particular site logistics issues, LEED Silver Certifiable requirements, and government clauses.

The Pike Company will be assessing the following (at a minimum) in your formal proposal and a narrative will be required for each of the following:

Project Staffing	Project Approach
CPM Scheduling	Project Cost
Logistics	Risk Management/Document Control
Constructability	Safety
Client Satisfaction	Clash detection/problem solving

The Pike Company will also require an oral presentation. It is important to tell us, the Owners Representatives, what we need to hear about your team's approach. Our committee is currently finalizing the RFP materials and contract documents for distribution at the competition.

The requirement for any BIM involvement will be removed from the Pike Project Prospectus, competition requirements and scoring sheet

Good luck to all teams!

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