

# THE PIKE COMPANY

>> The Pike Company, Inc.  
One Circle Street  
Rochester, New York 14607

August 28, 2013

Re: 2013 ASC Regional Competition  
**Problem Statement**

**Albany Office:**  
210 Clifton Corporate Parkway  
Clifton Park, New York 12065  
518 371.5900

**Hartford Office:**  
76 Depot Road, PO Box 436  
Kensington, Connecticut 06037  
860 251.8000

**New York City Office:**  
2 Penn Plaza, Suite 1500  
New York, New York 10121  
212 292.5135

**Syracuse Office:**  
710 Irving Avenue  
Syracuse, NY 13210  
315 437.3556

The Pike Company Committee hereby invites your firm to submit a proposal for Construction Management services.

Project consists of renovating existing bathroom groups on all floors of the 6 story college dorm building. Asbestos abatement and window replacement by other prime contracts will be coordinated with the work of this contract. Work includes demolition of existing spaces and walls with new installations including bathrooms, student rooms and all associated carpentry, MEPs and finishes.

Systems include Cast-in-Place Concrete, Masonry, Structural Steel Framing, Drywall, Plumbing, Mechanical, Electrical, and Finishes. There were specific site logistics and temporary protection issues, a very short schedule, issues with existing conditions and also uncovered work conditions.

The Pike Company will be assessing the following (at a minimum) in your formal proposal and a narrative will be required for each of the following:

Project Staffing	Project Approach
CPM Scheduling	Project Cost
Logistics	Risk Management/Document Control
Constructability	Safety
Client Satisfaction	Clash detection/problem solving

The Pike Company will also require an oral presentation. It is important to tell us, the Owners Representatives, what we need to hear about your team's approach. Our committee is currently finalizing the RFP materials and contract documents for distribution at the competition.

Good luck to all teams!

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