

# THE PIKE COMPANY

>> The Pike Company, Inc.  
One Circle Street  
Rochester, New York 14607

August 28, 2014

**Albany Office:**  
210 Clifton Corporate Parkway  
Clifton Park, New York 12065  
518 371.5900

Re: 2014 ASC Regional Competition  
**Problem Statement**

**Hartford Office:**  
76 Depot Road, PO Box 436  
Kensington, Connecticut 06037  
860 251.8000

The Pike Company Committee hereby invites your firm to submit a proposal for General Construction Contracting services.

**New York City Office:**  
2 Penn Plaza, Suite 1500  
New York, New York 10121  
212 292.5135

The project involves multi-phase construction and renovation of an active health care facility at a regional facility located within Region 1 of the United States. The project will include Trauma Rooms, typical Treatment Rooms, "Fast Track" treatment rooms, mental health rooms, a new Waiting Area, Nurse's Stations and associated storage and clean spaces as well as associated site work for the new Emergency Department.

**Syracuse Office:**  
710 Irving Avenue  
Syracuse, NY 13210  
315 437.3556

Systems include Structural Steel Framing, Brick Veneer, Plumbing, Mechanical and Electrical systems, and specialized finishes. There are particular site logistics issues, phasing issues, noise and vibration constraints and issues with existing conditions.

The Pike Company will be assessing the following (at a minimum) in your formal proposal and a narrative will be required for each of the following:

|                     |                                  |
|---------------------|----------------------------------|
| Project Staffing    | Project Approach                 |
| CPM Scheduling      | Project Cost                     |
| Logistics           | Risk Management/Document Control |
| Constructability    | Safety                           |
| Client Satisfaction | Clash detection/problem solving  |

The Pike Company will also require an oral presentation. It is important to tell us, the Owners Representatives, what we need to hear about your team's approach. Our committee is currently finalizing the RFP materials and contract documents for distribution at the competition.

Good luck to all teams!

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