

## **2015 ASC Regional Competition Scoring Criteria**

### **Professional Conduct**

Overall School Conduct In & Out of “Office” (Adherence to competition rules) (5 points)

### **Proposal Elements (up to 50 points):**

Project Approach (5 points possible)  
Schedule (6 points possible)  
Staffing & General Conditions Plan (7 points possible)  
Site Logistics & Site Safety (7 points possible)  
Estimate & Fee (10 points possible)  
Comparables Explanation (8 points possible)  
Value Engineering / Alternates (5 points possible)  
Subcontractor Recommendations (6 points possible)  
Scope Review/ Revisions (6 points possible)  
Owner Interest & Client Satisfaction (5 points possible)

Total Proposal (Maximum 65 points)

### **Presentation (up to 45 points):**

Team organization/dress/etc. (4 points)  
Content (10 points)  
Presentation Materials and Methods (3 points)  
Public Speaking Skills (8 points)  
Q&A Responses (5 points)

Total Presentation (Maximum 30 points)

**Total Score Possible (100 Points)**